

# BUDGETARY ESTIMATE

**THE SEXTON COMPANY LLC**

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Based on the information you submitted in the form from our web site, and questions you answered by email, I am pleased to offer this

**Budgetary Estimate** for Jane Doe, University of Somewhere

Custom Instrument Housing for Licor Li-1400 with the following characteristics:

1. Heavyweight housing made of 1/2" [12mm] clear cell cast acrylic sheet, type G
2. Depth: 50M [165 ft]
3. Two stainless steel spring loaded latches holding o-ring sealed top door in place
4. Control for Enter key on datalogger
5. One handle on right side of box
6. One sensor input connector, 2-pin Ikelite
7. Housing door drilled and tapped for two more connectors; those holes plugged
8. Pelican case, custom fitted for this housing, sensor, flex arm, batteries, charger, etc.
9. Custom Users Manual and Warrantee (1 Year)
10. Spares kit: o-rings, silicone grease, screws, Allen wrenches, etc.

Cost as described above: US\$ 900 to 990\*, plus shipping.

\* Including labor for installation and wiring connector, but not cost of Licor parts: sensor and cable - I should have those numbers tomorrow.

Options:

1. Make housing of 1/4-inch material, depth 30 feet - Subtract US\$ 40.
2. Make housing of 3/8-inch material, depth 90 feet - Subtract US\$ 20.
3. Omit Pelican case - Subtract US\$ 70.
4. Add custom mount for sensor and Loc-Line moveable sensor arm kit - Add US\$ 420.
5. May also consider Marsh-type connectors from Licor - I should have costs tomorrow, too.

If you approve this Budgetary Estimate, the next step is the design phase, which will cost you the NRE fee of \$100 that we have previously discussed. This fee is applicable to your cost if you order; it is non-refundable if you choose not to order. For that fee, you will receive a CAD drawing of the housing, and a detailed Quotation. After your approval of the preliminary CAD design and Quotation, I will need the datalogger, along with batteries, charger, etc. for the duration of the construction process, typically 3-4 weeks.

Since I am leaving on December 16, I will not be able to start until the first week of January. I also need 50% of the contract price at construction start. The remainder (minus the NRE fee) is due 2 weeks after you receive the housing, in order for you to test it, and be sure that you are happy with it.

For payments, we can accept VISA, MC, institutional or personal checks.

Thank you for your interest in this housing.

Regards,

Ken Sexton  
Operating Manager