

# QUOTATION

**THE SEXTON COMPANY LLC**

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December 12, 2003

12/5/2003 Received \$100 NRE via VISA- Thank you. Please see attached drawing.

After making the changes we discussed, I am pleased to offer this final price  
**Quotation** for Jane Doe, University of Somewhere

Custom Instrument Housing for Licor Li-1400 with the following characteristics:

1. Heavyweight housing made of 1/2" [12mm] clear cell cast acrylic sheet, type G
2. Depth: 50M [165 ft]
3. Two stainless steel spring loaded latches holding o-ring sealed top door in place
4. Control for Enter key on datalogger
5. One handle on right side of box
6. Three sensor input connectors, 2-pin Marsh-type, from Licor
7. Three internal cables from Marsh connectors to BNCs on Datalogger
8. One flex arm mount on housing
9. One swivel mount for sensor
10. One flexible arm for positioning sensor, with extra links and tool
11. Pelican case, custom fitted for this housing, sensor, flex arm, batteries, charger, etc.
12. Custom Users Manual and Warrantee (1 Year)
13. Spares kit: o-rings, silicone grease, screws, Allen wrenches, etc.

Cost as described above: US\$ 1,620.16 plus shipping.

If you approve this quotation, please initial in the APPROVED box in the upper right of the drawing and sign this proposal in the blank below. If you need to assign a PO number for tracking paperwork, feel free to add that. Please return both to me via fax, mail, or scanned image file. If you need a Pro Forma Invoice for your accounting folks, I will be happy to provide that. Please also specify shipping information.

After your approval of the preliminary CAD design and Quotation, I will need the datalogger, along with batteries, charger, etc. for the duration of the construction process, typically 3-4 weeks. Since I am leaving on December 16, I will not be able to start until the first week of January. I also need 50% of the contract price at construction start. The remainder (minus the NRE fee) is due 2 weeks after you receive the housing, in order for you to test it, and be sure that you are happy with it.

APPROVED: \_\_\_\_\_ Date: \_\_\_\_\_ PO \_\_\_\_\_  
Ship by: FedEx Overnight \_\_\_\_, 2nd Day AM \_\_\_\_, 2nd Day PM \_\_\_\_, 3rd Day \_\_\_\_, Ground \_\_\_\_  
Address is: Residential \_\_\_\_ or Business \_\_\_\_; Value of your equipment (for shipping insurance) \$ \_\_\_\_\_

Thank you for your interest in this housing.

Regards,

Ken Sexton  
Operating Manager